

# On "Sticky Leverage"

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## Real effects of inflation shocks in a representative agent DSGE model with perfect competition and flexible prices

### Elements

- nominal, defaultable debt (expected maturity  $\frac{1}{\lambda}$ )
- tax advantage of debt (coupon payments  $(1 - \tau)c$ )
- i.i.d. profit shocks  $z^j k \Rightarrow$  within-period default heterogeneity
- restructuring (debt-equity swap) under default (real/financial losses  $\zeta^r \zeta^k$ )
- risk-sharing family of households (like CIA worker-shopper arrangement)

# Irving Fisher (1933) meets Stewart Myers (1977)

**Debt deflation:** Fisher (1933) "The Debt-Deflation Theory of Great Depressions"

- deflation increases real debt, reducing firms' net worth, precipitating bankruptcies and lower output, employment and confidence
- hard to operationalize if debt-deflation is merely a redistribution from debtors to creditors (Bernanke (1995))

**Debt overhang:** Myers (1977) "Determinants of Corporate Borrowing"

- in event of default, (some) cashflows generated by investment projects accrue to debt holders, not shareholders
- risky debt makes shareholders underinvest - even in good, safe projects

⇒ New theory of debt-deflation recessions via debt-overhang channel

# Debt overhang (corporate finance 101)

## two-period firm with risky cashflows (no discounting)

- 100 with probability 0.5, and 20 with probability 0.5
- predetermined debt = 50 (due next period)

$$\begin{aligned}\text{equity value:} & \quad S = 0.5(100 - 50) + 0.5(0) = 25 \\ \text{debt value:} & \quad D = 0.5(50) + 0.5(20) = 35 \\ \text{total firm value:} & \quad S + D = 60\end{aligned}$$

## excellent new investment project on offer

- project pays 15 next period with probability 1; costs 10 now

$$\begin{aligned}\text{equity value if adopt:} & \quad \tilde{S} = 0.5(115 - 50) + 0.5(0) = 32.5 \\ \text{debt value if adopt:} & \quad \tilde{D} = 0.5(50) + 0.5(20 + 15) = 42.5 \\ \text{total firm value if adopt:} & \quad \tilde{S} + \tilde{D} = 75\end{aligned}$$

- (shareholder) firm rejects project  $NPV = (32.5 - 25) - 10 = -2.5$

# Dividend stream to shareholders

- Equity value of firm  $j$  (limited liability)

$$J_t(k, b, z^j; \mu) = \max \left\{ 0, \underbrace{(1 - \tau)[R - z^j]k}_{\text{after-tax operating profit}} - \underbrace{[(1 - \tau)c + \lambda] \frac{b}{\mu}}_{\text{coupon+repayment}} + V_t(k, b; \mu) \right\}$$

- Continuation value (to current or new shareholders)

$$V_t(k, b; \mu) = \max_{k', b'} \left[ \underbrace{q_t(k', b'; \mu) \left[ b' - (1 - \lambda) \frac{b}{\mu} \right]}_{\text{new loans}} - \underbrace{\frac{k' - (1 - \delta)k}{k} k}_{\text{invest.}} + \underbrace{\tau \delta k}_{\text{dep. allow.}} \right. \\ \left. + E_t M_{t,t+1} \underbrace{\int_{\underline{z}}^{z_{t+1}^*(k', b'; \mu')} J_{t+1}(k', b', z'; \mu') d\Phi(z')}_{\text{debt overhang}} \right]$$

# Default, restructuring and loan rates

## Default triggers costly restructuring (debt/equity swap)

- no coupon/principal collection  $[c + \lambda] \frac{b}{\mu}$ ; run firm  $(1 - \tau)(R - z)k - \zeta k$
- sell shares  $V_t(k, b; \mu)$ , retain debt  $q_t(k, b; \mu)(1 - \lambda) \frac{b}{\mu}$  (or vice-versa)
- real losses to household family:  $\zeta^r \zeta k + \tau c$  ( $\zeta^r$  governs wealth effect)

## Equilibrium loans: $q_t(k', b'; \mu)b'$

$$= E_t M_{t,t+1} \left[ \begin{aligned} & \left[ c + \lambda + (1 - \lambda)q_{t+1}(h_k(k', b'; \mu'), h_b(k', b'; \mu'); \mu') \right] \frac{b'}{\mu'} \Phi(z^*(k', b'; \mu')) \\ & + \int_{z_{t+1}^{\bar{z}}(k', b'; \mu')} \left[ (1 - \tau)(R - z')k' - \zeta k' + V_{t+1}(k', b'; \mu') \right] d\Phi(z') \\ & + \int_{z_{t+1}^{\bar{z}}(k', b'; \mu')} \left[ (1 - \lambda)q_{t+1}(h_k(k', b'; \mu'), h_b(k', b'; \mu'); \mu') \frac{b'}{\mu'} \right] d\Phi(z') \end{aligned} \right]$$

- coupon rate calibrated so  $q = 1$  for safe debt (amplifies debt overhang?)

# Mechanics following a one-period deflation shock

special case where a pure financial shock has no real effects

$$\mu \downarrow \Rightarrow \text{increased real burden of debt} - [(1 - \tau)c + \lambda] \frac{b}{\mu}$$

If  $\lambda = 1$  and  $\zeta^r = 0$  and  $\mu \sim iid$ , there is **no** debt overhang **channel**.

- shareholders suffer full loss immediately or default
- smooth debt-equity swap under default ( $\zeta^k$  pure cash loss)
- pure transfer of wealth inside a family (**no winners/losers**)
- end-of-period share values  $V_t(k; \mu)$  (**irrespective of default**)

Here, multi-period debt is essential to drive real effects of financial shock.

# Omitted channels driving real effects with short-lived debt

Many models with one-period (real) debt *do* get persistent real effects.

- representative firm: Jermann and Quadrini (2012)
- heterogeneous households: Guerrieri and Lorenzoni (2011)
- heterogeneous firms: Buera and Moll (2015), Khan and Thomas (2013)
- heterogeneous firms with default: Arellano, Bai and Kehoe (2012), Shourideh and Zetlin-Jones (2014), Khan, Senga and Thomas (2014)

Various channels are closed off here to focus squarely on debt overhang.

- endogenous TFP effects via misallocation
- endogenous labor wedge
- real production loss and/or firm death under default



# Debt overhang channel at work

temporary deflation shock drives persistent damage when maturity exceeds 1

- capital choice

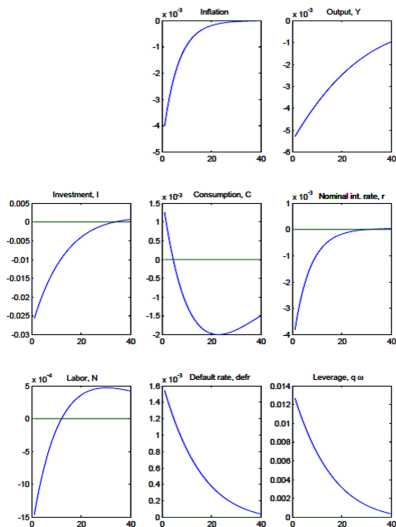
$$\begin{aligned} 1 - \frac{\partial q_t(k', b'; \mu)}{\partial k'} [b' - (1 - \lambda) \frac{b}{\mu}] \\ = E_t M_{t,t+1} \underbrace{\int_{\underline{z}}^{z_{t+1}^*(k', b'; \mu')} d\Phi(z')}_{\text{debt overhang}} \left[ (1 - \tau)[R' - z'] + \frac{\partial V_{t+1}(k', b'; \mu')}{\partial k'} \right] \end{aligned}$$

- debt choice

$$\begin{aligned} q_t + \underbrace{\frac{\partial q_t(k', b'; \mu)}{\partial b'}}_{\text{sticky leverage}} [b' - (1 - \lambda) \frac{b}{\mu}] \\ = E_t M_{t,t+1} \int_{\underline{z}}^{z_{t+1}^*(k', b'; \mu')} \left[ \frac{(1 - \tau)c + \lambda}{\mu'} - \frac{\partial V_{t+1}(k', b'; \mu')}{\partial b'} \right] d\Phi(z') \end{aligned}$$

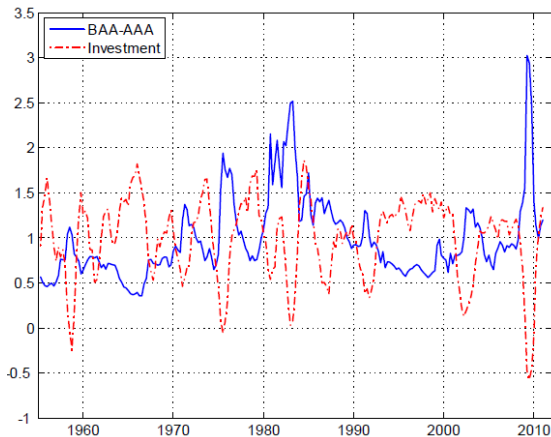
where  $z_{t+1}^*(k', b', \mu')(1 - \tau) = (1 - \tau)R' - \frac{b'}{k'\mu'} [(1 - \tau)c + \lambda] + V_{t+1} \left( \frac{k'}{b'}; \mu' \right)$

# Persistent deflation shock (w/ real default costs)



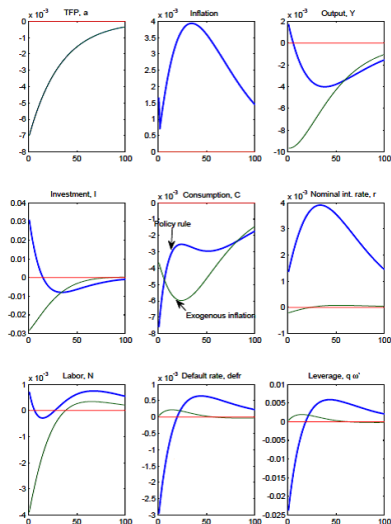
- debt burden rises
  - ⇒ default rises and incurs real costs
  - ⇒ default risk ( $t+1$ ) raised 2 ways
  - ⇒ investment, hours, GDP slump
- consump. rise mitigated by  $\zeta^r = 1$  ??
- responses with  $\zeta^r = 0$  ??  
(disentangling mechanics/magnitudes)
- VAR evidence in support ??
- empirical counterpart to  $q\omega$  ??  
 $\sigma_\omega = 0.72\%$     $\sigma_{q\omega} = 1.67\%$
- match to credit spreads evidence ??

## Credit spread evidence: Gourio (2012)



- mean: 0.94% (puzzling by comparison to expected default loss 0.20%)
- standard deviation over '47 - '11: 0.41%

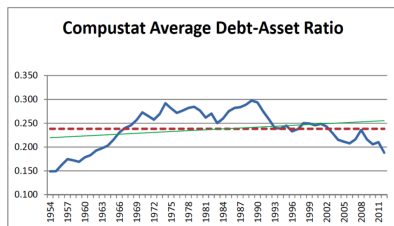
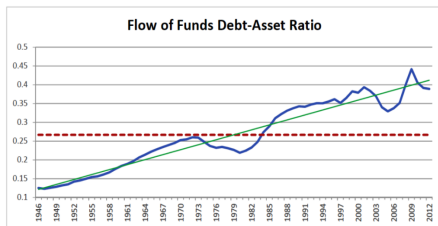
# Persistent negative shock to TFP (w/ real default costs)



- exogenously constant inflation ??  
⇒ familiar business cycle dynamics
- under an active Taylor rule  
raised inflation reduces real debt  
⇒ default and expected default fall!  
⇒ investment rises!
- role of extended family assumption !!
- results under fixed  $k$  – percent rule ??

# Debt-asset ratios over time

The higher is  $\tau$ , the more prominent is debt-overhang.



- Calibrating  $\tau = .40$  to hit FoF liabilities/nonfinancial assets ('71-'13): 0.42 (versus .25 statutory wedge)
- Compustat average current liabilities + LT debt/book assets: 0.43
- Compustat average debt in current liabilities + LT debt/book assets: 0.24 (less evident trend; better agreement with visible wedge)

# Parting thoughts and questions

## Clean model highlighting mechanism delivering debt deflation recession

- unique focus on nominal debt (overhang), eschewing other channels that transmit financial shocks to real economy
- tackles multi-period-debt; tidy solution avoiding direct assumptions on first derivative of  $q$  function
- wish money was here (endogenous inflation responses outside Taylor rule)

## Interesting recommendation: raise nominal rate during adverse real shock

- pushes hard on extended family assumption (no losers from inflation)
- what about longer-term policy reducing corporate preference for debt?

## Which recession is the model best suited to explain?

- typical recession: TFP shock with inflation stabilization (??)
- 2007 recession: Taylor rule shock (??), *not* disaster shock (investment).